



11 Series Energy, Inc.

Capabilities Statement

11 Series Energy, Inc. is a Service-Disabled Veteran-Owned Minority Small Business Enterprise created to assist the U.S. Federal Government, State and Local Agencies in reaching their energy resiliency, sustainability and life cycle cost analysis goals. 11 Series Energy is comprised of U.S. Army 11 Series (Infantry) combat veterans having served in high-combat tempo environments around the globe.

11 Series thrives by familiarizing ourselves with our client's goals, listening to our clients' challenges/pain-points, orchestrating a highly experienced team, designing a resilient solution and installing best in class equipment.

Core Capabilities

- Energy Auditing
- Energy Finance
- Project Management
- Installation
- Commissioning
- QA/QC & Safety
- LED Lighting & Controls
- Mechanical Design Engineering
- Renewable Power Generation
- UV-C Lighting
- Water Conservation
- Life Cycle Cost Analysis

Past Performance

Since our inception, 11 Series Energy has been instrumental in developing and delivering resilient energy projects to the U.S. Federal Government along with public and private clientele.

U.S. Social Security Administration, Birmingham, AL. Financed LED lighting retrofit & upgrades \$774,000. 11 Series was responsible for creating a relationship with the property owner, the SSA and the GSA, coordinating the energy analysis, creating closing documents and facilitating the financial instrument resulting in more than \$20K per month in electric savings with a 3.2-Yr ROI. Dec 2019

U.S. Department of Veterans Affairs, Birmingham, AL. Financed LED lighting retrofit and upgrades \$498,000. 11 Series was responsible for creating a relationship with the facility owner, presenting a solution to the VA, drawing the closing documents and arranging the financing resulting in a 64%/\$11K per month reduction in electricity expense and a 3.76-Yr ROI. Mar 2018

Company Data

11 Series Energy President & Founder, **Mack Sasser** is a U.S. Army Infantry Combat Veteran having served his country in high combat- tempo deployments in Iraq and Afghanistan.

- Cage Code: 8KJL8
- DUNS: 06-503-1976
- Small Business, MBE, SDVOSB
- OSHA 30
- USACE CQM/RMS 3.0
- Primary NAICS: 541690 Energy Consulting
- Secondary NAICS: 423730; 238220

Affiliations:

- Florida Association of Veteran-Owned Businesses (FAVOB) -State Executive Board
- Space Coast FAVOB – Founder/Past Chair
- Veterans of Foreign Wars
- American Legion
- Veteran of Influence Award; Orlando Business Journal-Central FL



11 Series Energy, Inc.

Past Performance

Since 2016 11 Series Energy, Inc. has been directly involved in the development, execution and delivery of multiple projects throughout the United States. 11 Series Energy's typical involvement includes business development, arranging teaming and joint-venture partnerships, project development, contract execution, energy finance and continuity transitioning from contract execution to project management.

| Client | Size | Location | Activity | Date |
|----------------------------------------------------|----------------------------|---------------------|----------------------------------------------|---------|
| Eleven Construction U.S. National Park Services | \$585,000 | Port Everglades, FL | Project Management | Current |
| U.S. Department of Veterans Affairs Phase I | \$262,000 \$1,400,000 | Winston Salem, NC | Financed LED Lighting Retrofit & Upgrades | Current |
| Engie Services, US | 168,000 | Nationwide | Energy Consulting Capture Management | 2021 |
| Federal Bureau of Investigations | \$611,765 | San Diego, CA | Financed Solar EPA | 2021 |
| Leidos Engineering | \$72,000 | Nationwide | Energy Consulting Marketing | 2021 |
| Federal Bureau of Investigations | \$565,093 | San Diego, CA | LED Lighting Retrofit | 2020 |
| Leidos Engineering | \$74,752 | Nationwide | Energy Consulting Marketing | 2020 |
| U.S. Department of Veterans Affairs (Phase I) | \$246,000 \$60,200 | Jacksonville, FL | Financed LED Lighting Retrofit & Upgrades | 2019 |
| U.S. Department of Veterans Affairs (Phase II) | \$498,000 \$67,161 | Birmingham, AL | Financed Lighting Project | 2019 |
| U.S. Social Security Administration | \$774,000 | Birmingham, AL | Financed LED Lighting Retrofit & Upgrades | 2019 |
| OK Department of Veterans Affairs | \$1,400,000 | Statewide | ESPC LED Lighting & Upgrades | 2019 |
| U.S. Department of Veterans Affairs (Phase I) | \$498,000 | Birmingham, AL | Financed LED Lighting Retrofit | 2018 |
| Oklahoma City University | \$8,100,000 \$1,800,000 | OKC, OK | Energy Savings Performance Contract | 2018 |
| U.S. Department of Interior | \$570,000 | Yosemite, CA | 500kW Generator Installation | 2017 |



11 Series Energy, Inc.

San Diego, CA



U.S. Federal Bureau of Investigations

| | |
|---------------|--------------------------------|
| Type: | Solar Power Purchase Agreement |
| Project Size: | 249 kW DC |
| Project Cost | \$611,765 |
| Date: | 2021 |
| ROI: | 5.5-Years (Simple Payback) |

11 Series Energy as a subcontractor to RWH Energy worked hand-in-hand with the FBI facilities director and conducted a solar energy and financial analysis of the FBI San Diego Divisional Offices located in San Diego, CA. 11 Series determined that a Solar Power Purchase Agreement (PPA) would be the best approach to meet the client's needs.

11 Series Energy was responsible for business development, project development, design & construction team, presenting analytics and solution to stakeholders and creating along with executing the solar contract. The solar array is a true off-balance sheet solution and falls directly in line with the Department of Justice's Sustainability and Resiliency Performance Goals.

Oklahoma State-Wide



Oklahoma Department of Veterans Affairs

| | |
|---------------|------------------------------|
| Type: | ESPC Enable |
| Project Size: | 4 Skilled Nursing Facilities |
| Project Cost: | \$1.4 million |
| Date: | 2019 |
| ROI: | 5.5 Years |

In February of 2016 11 Series Energy created a relationship with the Oklahoma Department of Veterans Affairs (ODVA) Constructions Programs Administrator. After investigating the needs of the ODVA, 11 Series determined that an LED lighting retrofit, using the DOE ESPC Enable program would assist ODVA in reducing its utility expense, significantly.

11 Series and RWH Energy teamed with Engie Services, US (Engie), conducted a preliminary assessment (PA), investment grade audit (IGA) and delivered an LED lighting retrofit solution to four critical facilities across the state. 11 Series was responsible for creating and maintaining relationships between ODVA stakeholders, RWH Energy and Engie; facilitating the PA, IGA and execution of the ESPC Enable contract; and hiring key personnel to execute construction management of the project.



11 Series Energy, Inc.

Birmingham, AL



U.S. Social Security Administration

| | |
|----------------------|----------------------------------------------------|
| Type: | Office and Parking Garage Lighting Retrofit |
| Project Size: | 665,000 SF |
| Project Cost | \$774,000 |
| Date: | 2019 |
| ROI: | 3.96 Years |

11 Series Energy as a subcontractor to RWH Energy conducted an energy analysis for a Social Security Administration (SSA) Regional facility, managed by the U.S. General Services Administration (GSA) located in downtown Birmingham, AL. The energy team determined that an LED lighting retrofit for both office spaces and parking garage would result in a 3.96-year ROI. 11 Series worked hand-in-hand with SSA employees and installed sample LED fixtures for SSA and GSA engineers to conduct a thorough assessment of the lumen levels.

Once the engineers approved the lighting products, 11 Series arranged financing, closing documents and RWH was responsible for the design/engineering, procurement, project management, construction management, installation and commissioning of the lighting system that is saving the SSA over \$20,000 per month in electric utility savings.

Birmingham, AL



Department of Veterans Affairs

| | |
|----------------------|-----------------------------------------|
| Type: | Parking Garage Lighting Retrofit |
| Project Size: | 665,000 SF |
| Project Cost | \$498,000 |
| Date: | 2018 |
| ROI: | 3.76 Years |

11 Series Energy created a relationship with the VA Birmingham lessor and presented an LED lighting retrofit solution to the property owners (VA Birmingham DST). 11 Series created and proposed a financed solution and conducted an energy analysis of the facility's parking garage located in downtown Birmingham, AL. The energy team determined that a lighting retrofit would provide 64% energy reduction by replacing 762 150W metal halide garage canopy fixtures with Cree IG series 66W LED garage canopy fixtures.

The energy team provided 4 sample fixtures for VA engineers to conduct a thorough assessment of the lumen levels of the new LED fixtures. Upon approval, 11 Series Energy provided financing and structured a custom sales agreement to facilitate the requirements of the VA. RWH was responsible for the design/engineer, procurement, project management, installation, measurement & verification and operations & maintenance. This agreement allowed a true off-balance sheet financial instrument while maintaining an ROI under 4 years.



11 Series Energy, Inc.

Oklahoma City, OK



Oklahoma City University

| | |
|----------------------|-------------------------------------------|
| Type: | Energy Savings Performance |
| Project Size: | 26 Buildings |
| Project Cost: | Leidos \$8.1MM/\$1.8MM |
| Date: | 2018 |
| ROI: | 11 Years (Lighting <5-year ROI) |

In February 2016, 11 Series Energy Inc. created a relationship with the University's Director of Facilities to explore energy savings opportunities and create an energy plan. 11 Series formulated a team with Leidos and RWH Energy to deliver to Oklahoma City an all-encompassing Energy Savings Performance Contract.

The project included steam elimination, chiller optimization, variable refrigerant flow, LED lighting retrofit, UV lighting, lighting controls and energy management system upgrades. 11 Series was responsible for Business Development, coordinating the Preliminary Assessment, Investment Grade Audit and Financing.

Teaming Partnerships

11 Series thrives by operating nimbly with the ability to respond with the right solution and a "best in class" team for our clients' needs.





11 Series Energy, Inc.

Conclusion

11 Series Energy, Inc. is comprised of U.S. Army 11 Series (Infantry) veterans and combat veterans having served in leadership positions throughout the U.S. Army in both the continental U.S. and overseas capacities. We look forward to providing our clients with turn-key energy solutions to assist in reaching their energy sustainability and resiliency goals.

Mack B. Sasser III

11 Series Energy, Inc.
Chief Executive Officer
Melbourne, Florida

(918) 850-9094

macksasser@11seriesenergy.com

"OEF/OIF Combat Veteran"